



# ANNUAL REPORT

Fiscal Year 2019: July 1, 2018 – June 30, 2019

**Season 34**

*Fostering pride and enhancing lives, one song at a time*



# WHO WE ARE

The Sacramento Gay Men's Chorus was founded in 1984 as a singing group that aimed to foster a sense of community and provide support specifically for gay men in the Sacramento area.

Over the past 36 years, through musical performance and outreach programs, the chorus has grown to become an integral part of the Sacramento music community, as well as a voice for the wide scope of LGBTQ+ folk in the greater Sacramento area. With that voice, SGMC has confronted intolerance and bigotry by providing a positive experience of the Queer Community.

The Sacramento Gay Men's Chorus strives to create a fun environment for LGBTQ+ folk and allies who enjoy making music together. The chorus has grown to more than 88 members and is focused on both musical excellence and dynamic choralography.

The SGMC season begins in August and ends in July. During the year, the chorus puts on several staged concerts and sings at numerous community benefit events. Come join us for our holiday show *KSGMC 201.9—All the Holiday Hits with a Splash of Sass!* and our spring show *Pop Royalty, A Star Studded 80's Review* and help us celebrate our thirty-fifth year of making music!



James Dahlen  
President



Jason Pettit  
Executive Director



Steven Johnson  
Artistic Director

## SGMC BOARD OF DIRECTORS – SEASON 34

James Dahlen, President

Talbot Smith, Vice President

Hal Turner, Treasurer

Stens Christensen, Secretary

Chris Huber

Corey Hubert

Jeanine Rutherford

David Simpson

James Tokuno



## OUR MISSION

*Fostering pride and enhancing lives, one song at a time.*

## OUR VISION

*Sacramento Gay Men's Chorus will build a community where no one will be afraid to sing one's own song.*



## OUR VALUES

We strive to create and maintain an organization that values:

**Diversity** – We honor, promote, and model diversity in our membership, music, and community outreach.

**Musical and Artistic Excellence** – We strive to produce musical and artistic excellence through education, performance, and a varied repertoire.

**Support and Connection to Our Community** – We serve as musical and community leaders for the artistic and LGBTQ+ communities in Sacramento and beyond.

**Action for Social Justice and Pride** – We confront intolerance through action that shows pride and expresses the common hopes and dreams shared by gays and straights alike.

**A Safe and Nurturing Family** – We build and sustain a welcoming social and purposeful environment of fellowship, fun, and shared musical expression for all our members.

**Personal Growth and Transformation** – We promote personal growth and learning that challenge members to become all they can be and more.

**Strong Organizational Stewardship** – We maintain sound and transparent financial and operational practices that ensure a stable organization capable of achieving its mission.



**28 PUBLIC  
PERFORMANCES**

**51  
SINGING MEMBERS**

**12  
NEW MEMBERS**

**COMMUNITY  
PARTNERS**

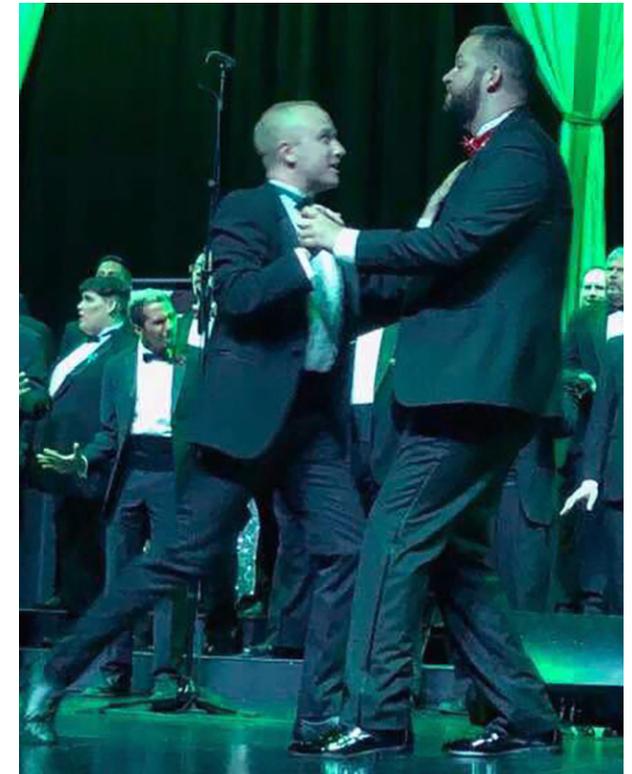


**COMMUNITY  
OUTREACH  
PERFORMANCES**

- 30<sup>th</sup> Anniversary of World AIDS Day
- 94<sup>th</sup> Annual Sacramento Host Breakfast with Governor Gavin Newsom
- California Department of Education's LGBTQ Pride Festivities
- California Department of Tax and Fee Administration's Winterfest Celebration
- Candles & Carols
- Capital Pride
- Christmas Eve at St. John's Lutheran Church
- Concerts Across America - Stand Up Against Gun Violence
- Crocker Art Mix
- Davis Pride
- Davis Women's Basketball Pride Night
- Habitat for Humanity Unity Concert
- LGBTQ Wedding Expo
- Mayor Darrel Steinberg & Denny Mangers Birthday Fundraiser
- Natomas Big Gay Celebration
- NorCal Aids Cycle Friends & Family Night
- Out of the Closet Ball
- Project Healing Voices
- Race for the Arts
- Rainbow Festival
- Remembrance and Resilience Event at B'nai Israel
- SGMC Sings at St. John's Lutheran Church and First United Methodist Church

**OUR  
SEASON 34  
SHOWS**

- SGMC Holiday Show – A Holiday Feast
- SGMC Holiday Show – A Holiday Feast, Stockton Edition
- Out & About Show
- Out & About Show, Stockton Edition
- SGMC presents From Fork to Fabulous
- SGMC's Crabaret



# THANK YOU TO OUR DONORS

Number of Donors: 179

Average Donation Amount: \$192



# THANK YOU TO OUR SUPPORTERS AND SPONSORS



**Susan's Mixed Bag**

# A SPECIAL THANK YOU TO OUR FY 2019 DONORS OF \$250 OR MORE

Stephen Behringer  
Anne Bersinger  
John Bressan  
Loretta Bustos  
Matthew Coats  
Dennis Dahlen  
James Dahlen

Matt Donaldson  
Tracy Eberly  
Jeffery Farley  
Meg Halloran  
Chris Huber  
Thomas Kaiser  
Frank Lawler

Eugene Leyble  
George and Patricia Lytal  
Reid McFarland  
Kathleen Montgomery  
David Paschal  
Jeanine Rutherford  
Craig Rutledge

Donald Stephenson  
Tripp Thomas  
Thomas Tripp  
Hal Turner  
Denise Walker  
Loretta Wilkinson



## STATEMENT OF FINANCIAL POSITION

For the fiscal year ending June 30, 2019

### SUPPORT

Earned Income	
Performance	\$62,883
Membership Dues	\$10,056
Total Earned Income	\$72,939
Contributed Income	
Individual Donations	\$28,975
Corporate Donations	\$7,400
Special Events	\$42,397
Grants Received	\$29,712
Total Contributed Income	\$108,485
<b>TOTAL SUPPORT</b>	<b>\$181,424</b>

### EXPENSES

Program Services	
Holiday, Spring, and call-out performances	\$46,848
Other membership events	\$809
Total Program Services	\$47,657
Supporting Services	
Management and general	\$107,652
Fundraising	\$16,344
Total Supporting Services	\$123,996
<b>TOTAL EXPENSES</b>	<b>\$171,654</b>

Increase (decrease) in net assets	\$9,770
Net Assets, beginning of year	\$17,506
Net Assets, end of year	\$27,276

## FINANCIAL BALANCE SHEET

For the fiscal year ending June 30, 2019

### ASSETS

Current Assets	–
Cash	\$27,051
Accounts Receivable	\$225
<b>Total Assets</b>	<b>\$27,276</b>

### LIABILITIES AND NET ASSETS

Current Liabilities	–
Accounts Payable	–

### Total Liabilities

<b>NET ASSETS - UNRESTRICTED</b>	<b>\$27,276</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$27,276</b>



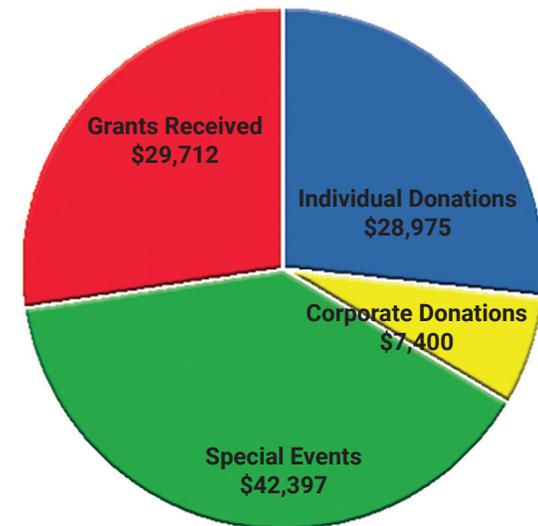
## STATEMENT OF FUNCTIONAL EXPENSES

For the fiscal year ending June 30, 2019

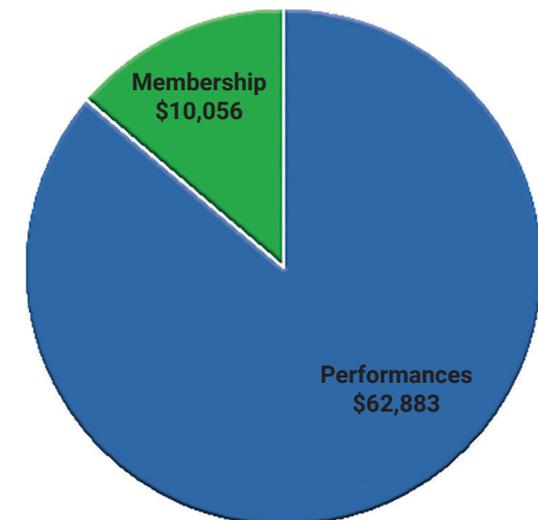
	Program	General	Fundraising	Total
Salaries & Payroll Taxes	\$44,523	\$39,482	–	\$84,005
Contract Labor	\$9,475	–	\$250	\$9,725
Rent	–	\$2,690	\$4,102	\$6,792
Performance & Production	\$24,637	\$809	–	\$25,446
Catering & Hospitality	\$437	–	\$8,498	\$8,935
Advertising & Marketing	\$7,722	\$2,050	\$94	\$9,866
Printing	\$4,442	\$545	–	\$,988
Bank Fees	–	\$1,221	–	\$1,221
Website/IT	\$135	\$1,400	–	\$1,535
Ticketing Fees	\$3,174	–	–	\$3,174
Insurance	–	\$3,165	–	\$3,16
Travel	–	–	–	–
Professional Fees	–	\$892	–	\$892
Bad Debts	–	–	–	–
Dues & Subscriptions	\$1,080	\$357	\$3,483	\$4,920
Other Operation Costs	–	–	\$1,500	\$1,500
Supplies	–	\$704	–	\$704
Postage & Shipping	–	–	–	–
Meetings & Training	\$1,795	\$2,991	–	\$4,786
<b>Total Expenses</b>	<b>\$97,421</b>	<b>\$56,306</b>	<b>\$17,927</b>	<b>\$171,654</b>

## INCOME CHARTS

Contributed Income: \$108,485



Earned Income: \$72,939





# SACRAMENTO GAY MEN'S CHORUS

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